

Treasurer's Report

Annual Meeting March 22, 2025

I am submitting a Profit and Loss Statement for the 2024 year and a Balance Sheet of the Chesapeake and Ohio Canal Association (COCA) as of December 31, 2024. Also shown are comparable data for 2023. I am also submitting an analysis of our funds that have had activity this year. Fund income is entirely from donations. Expenses are as approved by your Board of Directors. Finally, I provide an update on I Bonds. The data presented is at a level that the non-accountant should understand. For those of you who wish to nurture your inner accountant, detailed spreadsheets are attached.

Profit & Loss and Balance Sheet

The highlight of the year was the receipt of a bequest from Mary E Johns Woodward totaling \$209,125. As a result, our net income for 2024 was \$164,783 an increase of 452% from last year's profit. The principal reason for this was that we gave \$74,369 in grants during 2024 vs ZERO in 2023. The most important of the 2024 grants were \$34,650 for Canal Boat Repairs and \$29,975 for three National Park Service interns. Expenses include four editions of the ATP, the Annual Meeting, the Douglas Dinner and the Heritage Dinner. Yes, our dinners are subsidized. Is this legal? Most certainly, as long as the savings is also offered to the general public.

Consider next the major components of income for both years. Dues income declined from \$17,519 in 2023 to \$15,829 or 10% in 2024 after adjustment for year-end transfers. The unadjusted number is \$12,924. Our membership base is declining. Our fund income declined from \$20,570 in 2023 to \$18,068 in 2024 or 12%. This includes contributions to the General Fund. Interest income increased 78% from \$11,726 in 2023 to \$20,840 in 2024. Interest rates were near zero through 2022 then increased greatly in 2023 and held steady through most of 2024. The impact on CD's is one year later as they pay interest at maturity. This explains the \$7 in interest received in 2023 versus \$2,550 in 2024. Short term interest rates peaked at about 5% and are now around 4%. 1 year CD rates were about 1% lower. Comparing the past two years, the increase in interest income exceeded the decrease in dues and contributions. I would predict a decrease in all three areas this year.

Expenses in all areas remained did not change much from 2023 to 2024, except for grants, as discussed previously.

Fund Balances

Fund income is net of expenses. Details are shown in the Fund Balances worksheet discussed next. The General Fund is being calculated in a manner that more closely approximates GAAP (Generally Accepted Accounting Principles). First, we calculate the cash on hand. This consists of all bank accounts, money market accounts, and the guaranteed value of bonds. Then, we subtract the value of our designated funds, both restricted and unrestricted. The result presently is \$344,964. This calculation is as of

the end of December. If we consider commitments, the value is \$328,869. However, this is theoretical as it is rare for all committed funds to be spent.

I Bond Update

The present rate on the bonds we purchased in May 2022 had declined to 1.90% as of November 1, 2024. Because of this, I sold them on November 14, 2024. The present rate on the bond we purchased in January 2023 was still 3.37% as of December 31, 2024. It declined to 1.90% as of the end of January and was sold earlier this month. Rate policies change May 1 and November 1. Rates on individual bonds change every six months based on the month of purchase. Purchase dates are always considered to be the last day of the month for new bonds. One gets a bonus of up to thirty days interest. Sale dates are as stated. No bonus there.

Now, let us consider the future.

Operating Budget for 2025

Interest income is predicted to decline to \$16,000. The predicted surplus for the year is \$3,340 down from \$11,956 in 2024. The operating budget generally has run at a small loss. Interest income will be lower if we decide to invest in Mutual Funds but non-budget income will be higher. It is non-budget because capital gains cannot be forecast with any accuracy. The Finance Committee met on March 19 and may be making an investment decision at that time. An update will be provided at the Annual Meeting.

Maturing CDs

We have CDs maturing on April 8 earning 4% and I expect to get official notice shortly. There is a ten-day grace period following maturity and if I do nothing, I will get the "standard" rate of 0.05%. If I come in and get the "special" rate, I will probably get about 3%. Bank employees told me recently, that some people are not concerned about the amount of interest they earn. It is difficult to believe that such people exist. Rest assured that COCA is very interested in maximizing interest earned, consistent with safety.

Impact of the Woodward Bequest

Our gross profit increased 382% from \$54,881 to \$264,595. Our assets increased 40% from \$404,650 to \$568,396. Profits over \$200,000 or assets over \$500,000 mean we must file Form 990 with the IRS rather than Form 990-EZ. Ladies and gentlemen, we have reached the big time. Thirty-Three incomprehensible pages! Available upon request. If we reach \$750,000, we must have a CPA conduct a financial review.

- - - - -

I appreciate any comments you may wish to make and a constructive critique is always welcome.

Respectfully submitted, Paul D Lubell, Treasurer
March 22, 2025

Chesapeake and Ohio Canal Association, Inc.

03/17/25

Profit & Loss Prev Year Comparison

Accrual Basis

January through December 2024

	Jan - Dec 24	Jan - Dec 23	% Change
Ordinary Income/Expense			
Income			
ACTIVITIES INCOME			
Annual Meeting Income	1,130.00	930.00	21.5%
Douglas Hike & Dinner Income	1,608.00	1,320.00	21.8%
Heritage Hike & Dinner Income	490.00	1,422.10	-65.5%
Total ACTIVITIES INCOME	3,228.00	3,672.10	-12.1%
DUES			
2023 Dues	0.00	8,788.55	-100.0%
2024 Dues	7,944.04	8,730.00	-9.0%
2025 Dues	4,980.00	0.00	100.0%
Total DUES	12,924.04	17,518.55	-26.2%
FUND INCOME			
C&O Canal Boat Restoration	678.00	1,491.52	-54.5%
C&O Canal Fund Income	6,986.69	10,265.16	-31.9%
Davies Fund Income	637.00	1,742.00	-63.4%
N.C. Long Aqueduct Fund	3,554.39	4,242.40	-16.2%
Rachael Stewart Fund	755.00	352.00	114.5%
Unrestricted Funds	5,456.93	2,476.52	120.4%
Total FUND INCOME	18,068.01	20,569.60	-12.2%
INTEREST INCOME			
Interest CD s	2,550.17	6.61	38,480.5%
Interest Income Checking Acct.	464.10	2.69	17,152.8%
Interest Income Series I Bonds	652.00	1,480.00	-56.0%
Interest Income T Rowe Price	17,173.73	10,236.31	67.8%
Total INTEREST INCOME	20,840.00	11,725.61	77.7%
Mary E Johns Woodward Bequest	209,124.81	0.00	100.0%
SALES			
Sale of 2023 GAP Trail Guide	15.00	70.00	-78.6%
Sale of 2024 GAP Trail Guide	105.00	0.00	100.0%
Sale of Hahn Towpath Guide 2015	65.13	210.13	-69.0%
Sale of Trail Guide	15.00	40.00	-62.5%
Sales of NPS 142	169.97	2,158.41	-92.1%
Sales of PG C&O Canal (Dean)	267.35	350.12	-23.6%
Sales of Poster C&O NPS 100 yrs	25.00	10.38	140.9%
xPostage & Handling - Income	85.50	91.50	-6.6%
Total SALES	747.95	2,930.54	-74.5%
Uncategorized Income	0.00	72.90	-100.0%
Total Income	264,932.81	56,489.30	369.0%
Cost of Goods Sold			
COST OF GOODS SOLD	337.58	1,608.07	-79.0%
Total COGS	337.58	1,608.07	-79.0%
Gross Profit	264,595.23	54,881.23	382.1%
Expense			
ACTIVITIES EXPENSE			
Annual Meeting Expense	2,142.61	1,179.30	81.7%
Douglas Hike & Dinner Expense			
Food & Beverage	1,835.73	1,594.98	15.1%
Supplies & Materials	35.30	0.00	100.0%
Douglas Hike & Dinner Expense - Other	250.00	0.00	100.0%
Total Douglas Hike & Dinner Expense	2,121.03	1,594.98	33.0%

Chesapeake and Ohio Canal Association, Inc.
Profit & Loss Prev Year Comparison
January through December 2024

	Jan - Dec 24	Jan - Dec 23	% Change
Heritage Hike & Dinner Expense	638.62	1,243.12	-48.6%
Total ACTIVITIES EXPENSE	4,902.26	4,017.40	22.0%
ADMINISTRATION			
Advertising	1,357.00	1,357.00	0.0%
Dues to Other Organizations			
Currency Conversion Fee	1.90	0.00	100.0%
Dues to Other Organizations - Other	63.29	85.71	-26.2%
Total Dues to Other Organizations	65.19	85.71	-23.9%
Fees			
Dropbox	127.08	127.08	0.0%
Website Hosting Fee	188.00	188.00	0.0%
Total Fees	315.08	315.08	0.0%
Insurance & Bond	1,245.00	1,510.00	-17.6%
P. O. Box Rental	182.00	176.00	3.4%
Printing & Copying	30.13	0.00	100.0%
Supplies and Materials	67.84	0.00	100.0%
Total ADMINISTRATION	3,262.24	3,443.79	-5.3%
COMMITTEE EXPENSES			
Membership Coordinator Expense			
Membership Software	2,669.76	2,219.76	20.3%
Postage	110.43	184.96	-40.3%
Supplies	225.35	0.00	100.0%
Total Membership Coordinator Expense	3,005.54	2,404.72	25.0%
President's Admin. Expenses			
Board Mtg Expense (Room Rental)	100.00	50.00	100.0%
Supplies	0.00	130.56	-100.0%
President's Admin. Expenses - Other	68.90	92.22	-25.3%
Total President's Admin. Expenses	168.90	272.78	-38.1%
Treasurer's Admin. Expenses	243.72	177.24	37.5%
Total COMMITTEE EXPENSES	3,418.16	2,854.74	19.7%
GRANTS			
3M Challenge Sponsorship	406.00	0.00	100.0%
Canal Boat Repairs	34,650.00	0.00	100.0%
Kenneth Rollins	748.00	0.00	100.0%
NPS Interns	29,975.33	0.00	100.0%
Wayside Exhibits	8,590.00	0.00	100.0%
Total GRANTS	74,369.33	0.00	100.0%
Maryland State Sales Tax	8.00	0.00	100.0%
PUBLICATIONS			
Along the Towpath Qrtly (ATP)	10,581.06	14,421.59	-26.6%
C&O Park Planner	3,000.00	0.00	100.0%
Total PUBLICATIONS	13,581.06	14,421.59	-5.8%
Reconciliation Discrepancies	1.90	24.82	-92.3%
SALES - Expenses			
Paypal & Bank Fees	269.64	269.94	-0.1%
Total SALES - Expenses	269.64	269.94	-0.1%
Total Expense	99,812.59	25,032.28	298.7%
Net Ordinary Income	164,782.64	29,848.95	452.1%
Net Income	164,782.64	29,848.95	452.1%

Chesapeake and Ohio Canal Association, Inc.
Balance Sheet Prev Year Comparison
As of December 31, 2024

	Dec 31, 24	Dec 31, 23	% Change
ASSETS			
Current Assets			
Checking/Savings			
CD Accounts			
CD 1832	33,734.72	32,530.86	3.7%
CD 1840	12,986.82	12,486.36	4.0%
CD 4945	-0.80	-0.80	0.0%
CD 4961	-0.31	-0.31	0.0%
CD 7097	21,992.15	21,146.30	4.0%
Total CD Accounts	68,712.58	66,162.41	3.9%
I-Bonds	11,188.00	21,480.00	-47.9%
T Rowe Price	437,771.65	221,524.22	97.6%
Truist 0665	16,064.29	42,749.63	-62.4%
Truist Money Market 7443	14,553.63	26,650.89	-45.4%
Total Checking/Savings	548,290.15	378,567.15	44.8%
Accounts Receivable			
Accounts Receivable	-459.27	-181.03	-153.7%
Total Accounts Receivable	-459.27	-181.03	-153.7%
Other Current Assets			
Cash on Hand	360.00	0.00	100.0%
Douglas Hike Prepaid	43.02	43.02	0.0%
Inventory Asset	2,950.51	3,903.43	-24.4%
Undeposited Funds	5,417.83	10,674.74	-49.3%
Total Other Current Assets	8,771.36	14,621.19	-40.0%
Total Current Assets	556,602.24	393,007.31	41.6%
Other Assets			
Prepaid Expenses			
C & O Canal Fund	8,832.20	8,832.20	0.0%
Legal Fees	500.00	500.00	0.0%
Membership Software	2,160.00	2,160.00	0.0%
River & Trail Bus Certificate	150.00	150.00	0.0%
Total Prepaid Expenses	11,642.20	11,642.20	0.0%
Shipping & Postage	152.00	0.00	100.0%
Total Other Assets	11,794.20	11,642.20	1.3%
TOTAL ASSETS	568,396.44	404,649.51	40.5%
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable	1,328.14	-6.62	20,162.5%
Total Accounts Payable	1,328.14	-6.62	20,162.5%
Other Current Liabilities			
MD Sales Tax Payable	38.96	38.96	0.0%
Prepaid Dues			
2024 Prepaid Dues	0.00	3,664.04	-100.0%
2025 Prepaid Dues			
2025 Prepaid Family Dues	2,495.00	2,385.00	4.6%
2025 Prepaid Dues - Other	485.00	-135.00	459.3%
Total 2025 Prepaid Dues	2,980.00	2,250.00	32.4%
2026 Prepaid Dues	1,805.00	1,190.00	51.7%
2027 Prepaid Dues	435.00	310.00	40.3%

Chesapeake and Ohio Canal Association, Inc.
Balance Sheet Prev Year Comparison
As of December 31, 2024

	Dec 31, 24	Dec 31, 23	% Change
2028 Prepaid Dues	150.00	75.00	100.0%
2029 Prepaid Dues	50.00	0.00	100.0%
Annual Meeting - Prepaid	-1,558.00	-1,558.00	0.0%
Total Prepaid Dues	3,862.00	5,931.04	-34.9%
Sales Tax Payable	46.01	24.10	90.9%
Total Other Current Liabilities	3,946.97	5,994.10	-34.2%
Total Current Liabilities	5,275.11	5,987.48	-11.9%
Long Term Liabilities			
Series I Savings Bond	292.00	0.00	100.0%
Total Long Term Liabilities	292.00	0.00	100.0%
Total Liabilities	5,567.11	5,987.48	-7.0%
Equity			
Opening Bal Equity	62,425.90	63,041.24	-1.0%
Retained Earnings	335,620.79	305,771.84	9.8%
Net Income	164,782.64	29,848.95	452.1%
Total Equity	562,829.33	398,662.03	41.2%
TOTAL LIABILITIES & EQUITY	568,396.44	404,649.51	40.5%

Fund Analysis December 31, 2024.xlsx

	Restricted Funds				Unrestricted Funds		Total Funds	General Fund Calculation 12/31/24
	Davies Legal Fund	Cumberland Boat Fund	N. C. Long Aqueduct Fund	Rachel Stewart Fund	Total Restricted Funds	Kenneth Rollins C&O Canal Fund		
All Funds are Restricted except Kenneth Rollins C&O Canal Fund and General Fund								
CD 1832								\$33,735
CD 1840								12,987
CD 7097								21,992
I-Bonds								10,828
Truist Checking 0665								16,064
Truist Money Market 7443								14,554
T Rowe Price								437,772
Total Cash								\$547,932
December 31, 2023 Balance	\$ 51,680	\$ 3,271	\$ 24,563	\$ 30,380	\$109,894	\$ 157,832	\$ -	\$267,726
2024 Income full year	637	678	3,554	755	5,624	6,987	-	\$12,611
2024 Expenditures full year								
Three Interns for NPS						(29,975)		(29,975)
Park Planner Reprints						(3,000)		(3,000)
Wayside Exhibits						(8,590)		(8,590)
Cumberland Boat Repairs		(3,949)			(3,949)	(30,701)		(34,650)
Picnic Bench Repairs						(748)		(748)
3M Challenge Sponsorship-General Fund							(406)	(406)
Fund Balance as of end of December	\$ 52,317	\$ -	\$ 28,117	\$ 31,135	\$ 111,569	\$ 91,805	\$ (406)	\$ 202,968
Commitments								
Trolley Barn Windows Wall Mural						(4,000)		
Trolley Barn Exhibit Panels						(2,000)		
NPS 142 2,500 copies-from General Fund							(10,095)	
Total 2024 Remaining Commitments	-	-	-	-	-	(6,000)	(10,095)	\$ (16,095)
Uncommitted Funds-12/31/2024	\$ 52,317	\$ -	\$ 28,117	\$ 31,135	\$ 111,569	\$ 85,805	\$ (10,501)	\$ -
								theoretical
Picnic Bench Repairs: \$1,000 designated, \$748 spent								
3M Challenge Sponsorship: \$450 designated, \$406 spent								
Wayside Exhibits: \$8,590 committed and spent								
Cumberland Boat Repairs: \$37,000 committed, \$34,650 spent								